

Sell your products in the European Union

EKTOS has been developing electronic solutions in Ukraine to be sold in the EU since 2007 – we know what it takes, and we can help you get there.

Access to the EU market

An electronic product which is approved according to standards in one of the EU member states can be sold in all EU and EFTA member states – this means, that once you have access to one EU country, you have access to a vast product market with a total population of more than 500 million people.

Getting access to the EU market, however, can be a difficult and a time consuming process because a number of regulations and directives must be complied with.

CE marking

If you are interested in selling an electronic product in the EU, you will need to apply a CE mark to your product.



CE stands for "Conformité Européenne" (European conformity).

There are more than 20 sectorial directives which require CE marking. It is necessary to understand which sector(s) each product falls within. Electronics often fall within the following:

- "The Low Voltage Directive"
- "The Electromagnetic Compatibility (EMC) Directive".
- "The Restriction of Hazardous Substances Directive"
- "The Waste Electrical and Electronic Equipment Directive"

For the electrical safety and EMC directives, the manufacturer must be able to demonstrate compliance and must issue a declaration of conformity. Having the CE mark furthermore indicates that the manufacturer, without any delay, can produce technical documentation to any member state authority that demands proof of conformity.

We can help you meet the requirements

At EKTOS we have many years of experience working with the EU directives, and we can help you identify which directives apply to your product, how to meet the necessary requirements, and how to gather necessary documentation, so you can get your product to the EU market fast and cost-effectively.

Let us help you get your products into the EU

When importing a product into the EU, a company registered in the EU has to be legally responsible for the product. Your EU representation can be a general importer, it can also be one of several distributors, or it can be a fully owned subsidiary of your company.

No matter which representation type you are looking for, EKTOS can help you get established in the EU in order to increase sales fast and inexpensively.



EKTOS can help you meet the relevant requirements for selling your product in the EU



The European market has a population of more than 500 million people



We have developed and tested electronic products in Ukraine for the European market since 2007

LET US GET IN TOUCH

Contact us now and let us talk about how we can help you get access to the European market

July 2019